BUSIN SXCHANGE

PUBLIC POLICY	<u></u> 2
CALIFORNIA SUB-BID REQUEST ADS	3-8 12
ACCESS TO CAPITAL	6-7
PUBLIC LEGAL NOTICE	9-10
SUCCESS STORIES	11

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January 28, 2021

High-Speed Rail Investment Continues to Spur Economy

[Article was originally posted on www.buildhsr.com]

By Micah Flores.

The California High-Speed Rail Authority's yearly economic impact analysis released today underscores the growing value of California's investment in high-speed rail amid the economic uncertainty of the COVID-19 pandemic.

Since 2006, the Authority has created between 54,300 and 60,400 job years of employment throughout California and invested more than \$7.2 billion in planning and construction of the nation's first high-speed rail system. Approximately 97% of the expenditures are to contractors, consultants and small businesses in California.

"The economic impact of high-speed rail in the Central Valley cannot be overstated," said Authority Chief Executive Officer Brian Kelly. "Our progress on the construction and planning of clean, fast, reliable electrified high-speed rail continues to provide work and opportunities, despite the pandemic-related challenges of the last 10 months."

From vendors and contractors to local California businesses benefitting from the investment, the analysis further highlights the value of indirect and induced benefits. The project's total direct labor income earned by workers on the project is between \$3.9 and \$4.4 billion and project total economic activity is estimated between \$10.5 and \$11.4 billion.

"The jobs created by this project are substantial," said Brian Annis, the Authority's Chief Financial Officer. "And the more than 5,000 total construction jobs we have created are helping families throughout the economy as those construction wages get spent in communities on goods and services that spur more economic growth from housing construction to restaurant employment."

More than 560 certified small businesses throughout the state are also contributing to the high-speed rail program. The Authority has also paid more than \$300 million to certified Small Businesses, Disadvantaged Business Enterprises and Disabled Veteran Business Enterprises in California for work on the project. And 55% of total project expenditure occurred in disad-

Continued on page 4

More than \$300 million has been paid to certified Small, Disadvantaged, and Disabled Veteran Business enterprises in California for their work on the high-speed rail program.

Top Airport Projects Taking Off in the Near Future

[Article was originally posted on Autodesk Construction Cloud Blog. https://construction.autodesk.com]

By Alexa De La Parra Ramirez,

Travel has changed a lot in the year 2020. Many people's travel plans have been either been rescheduled or canceled altogether. Although people are not traveling as frequently as they used to, it's important that airport construction continues in order to prepare for the future. In the airport industry, there are

many exciting new construction projects that are planned to break ground in the coming months. These projects truly showcase how planning ahead, working through hardships, and adapting to changes can really pave the way to a newer and brighter future.

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PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820 Below, we have curated a list of exciting new airport projects that are debuting in the near future. Here are six airport projects that you can look forward to soon.

Chattanooga Airport

Chattanooga Airport in Tennessee is taking advantage of a decrease in foot traffic in order to get ahead of projects and improve the airport. Among some of the projects is a \$25 million parking garage outside the terminal, which will be the airport's first such structure. They have also started work on a new \$4 million general aviation hangar that's slated to be finished by the end of 2020.

Denver International Airport

Amongst the changes in the airport industry, Denver city council signed off on airport officials' proposal to spend up to \$560 million more on DIA's existing concourse expansion projects. Started in 2018, the \$1.5 billion program is adding 39 new gates to the airport. Other work includes, potential upgrades of restrooms, moving walkways, ramps, and out-

door gate-apron areas that have aged since the airport's 1995 opening. Expected completion for these projects are pegged for 2022.

LaGuardia Airport

LaGuardia Airport's \$4 billion Terminal B project was completed earlier this year and is part of an \$8 billion plan to revamp this New York airport. LaGuardia airport handles about 30 million passengers each year, and serves as a hub for many American airlines. The airport is also expected to complete its \$3.5 billion Delta Air Lines terminal sooner than its original 2026 deadline. Due to the drop in demand, Delta is able accelerate some of the construction.

Salt Lake City International Airport

Early demolition is planned to take place as part of a \$4.1 billion replacement project. This project includes a vastly expanded Sky Club requested by Delta Air Lines, larger areas for customs in order to handle more international flights, as

Continued on page 5

2 SMALL BUSINESS EXCHANGE JANUARY 28, 2021 - FEBRUARY 04, 2021

A Public Policy

Gov. Newsom's \$227 Billion Spending Plan Includes Stimulus Cash, Rental Relief, Job Training, and More

[Article was originally posted on https://greenlining.org]

By Tanu Henry, California Black Media

Gov. Gavin Newsom sounded upbeat when he announced at a press briefing that he has submitted a \$227 billion budget for the 2021-22 fiscal year to the State Legislature for approval.

The spending plan reflects a brighter picture than the gloomier one Newsom presented last summer when he projected a steep budget shortfall of more than \$50 billion. In this proposal, the governor's office is estimating that there will be a budget surplus of about \$15 billion over the 2020-21 fiscal year, with nearly \$3 billion stashed in the state's operating reserve.

"In these darkest moments of the COVID-19 pandemic, this budget will help Californians with urgent action to address our immediate challenges and build towards our recovery," said Newsom. "As always, our Budget is built on our core California values of inclusion, economic growth and a brighter future for all."

The proposal includes significant investments intended to shore up and revive the state economy battered by the COVID-19 global pandemic. It proposes \$2.4 billion for a one-time payout of \$600 per individual from the "Golden State Stimulus" fund for the lowest earning Californians, many of them essential workers, who have been hit hardest by the global health crisis and the economic dip it caused. The majority of workers that have been affected are African American, Hispanic or from other ethnic groups in California and across the country.

To ensure a swift economic recovery, the governor has allocated \$372 million to facilitate the distribution and administration of COVID-19 vaccines across the state.

Sen. Steven Bradford (D-Los Angeles), chair of the California Legislative Black Caucus and the only African American lawmaker in the upper house of the California legislature, says he is pleased that the governor's budget invests in equity. He told CBM that he will work with the governor's office to make sure the proposals in the plan, particularly the relief for businesses, benefit Black Californians.

"Governor Newsom's 2021-2022 budget proposal reflects what we are all hoping: that things



Gavin Newsom, Governor of California

are getting back on track and in a better way. The COVID-19 pandemic continues to devastate California, but thanks to the swift actions taken last year by the Legislature and the Governor, we are in a strong position to combat this crisis and rebuild our economy," Bradford said

"We do not want to go back to where we were. We want a more just economy moving forward," the senator added.

Workers at hospitals, grocery store clerks, public transportation operators and more had to continue showing up to work through the most difficult and uncertain phases of the pandemic last year. And entrepreneurs like barbers and beauticians and workers in retail, food and beverage service, hospitality and the leisure sectors suffered the most job losses. Newsom announced \$777.5 billion in his budget for economic recovery, including assistance to businesses of all sizes – more than \$500 million will go to small businesses — and money to support the state's minimum wage increase to \$14.

Bradford, who is also chair of the Senate Public Safety Committee, applauded Gov Newsom for including funding for improving prisons and criminal justice reform efforts.

"As Chair of the Senate Public Safety Committee, I am also pleased to see funding for the maintenance of California state prisons, Los Angeles County, use of force investigations by the Department of Justice, and rehabilitation and

educational programs for our inmate population," he said. "Following the work I began in 2018 with the California Cannabis Equity Act, I am delighted to see the permanent funding of the state's local equity grant program, which is a momentous step toward a fair and equitable cannabis market."

The money for COVID economic recovery comes at a time when there looms the threat of another economic downturn. According to numbers released by the U.S. Department of Labor Friday, payrolls across the country decreased by 140,000 jobs in December. It is the sharpest drop in jobs since last April. The economy has not fully bounced back since the beginning of the pandemic last march when it lost 22.2 million jobs. Only 12.4 million jobs have been recovered so far.

Although the governor's budget projects optimism, and it provides substantial funding for critical ongoing government priorities like education, transportation public safety, higher education, health care and green initiatives, it is short on details. It does however include a clear high-level breakdown of where the money

will be spent – if not exactly how. For example, Gov. Newsom calls for \$2 billion to help schools across the state to reopen in the next couple of months. The budget also allots \$85.8 billion for schools, which includes teacher training, early childhood education programs, teacher recruit-

ment and money to extend learning into the summer. The governor is also proposing that the state invests \$500 million in low-cost housing tax credits; \$1.75 billion to continue purchasing motels to house the homeless under "Project Room Key;" and \$353 million for job training and creation programs.

Over the next 5 months, Gov. Newsom says he and the Legislature will be working to hash out, distill and define budget priorities. Through the process, they will determine how and at which level of government – state, county or municipal – the monies will be spent. Then in May, he will present his revised, and more detailed, budget to the legislature for final approval before the fiscal year begins in July.

Senate Republicans say over 19,000 small businesses in the state have had to shutter since the pandemic began. Therefore, they are urging the governor to increase funding for them.

"Over the past ten months, the Governor's shutdowns and COVID-19 challenges have made it difficult for millions of Californians," said Senate Republican Leader Shannon Grove (R-Bakersfield) and Senator Jim Nielsen (R-Tehama) in a statement responding to the governor's budget.

Some environmental groups complained that the budget redirects cash to emergency preparedness, "short-changing" programs that provide funding to underserved communities, some of them places where Black Californians live.

"The Greenhouse Gas Reduction Fund is meant to cut pollution in our most impacted communities," said CEO Debra Gore-Mann, president of the Greenlighting Institute, a public policy and research organization based in Oakland. "Funding for wildfires should come from the utilities whose recklessness led to so many problems.

Gov. Newsom says now that he has presented his budget, the hard work begins.

"The Budget makes progress towards the goal I set when taking office to harness California's spirit of innovation and resilience and put the California Dream within reach of more Californians," Gov. Newsom said.

SOURCE:

https://greenlining.org/press/2021/gov-new-soms-spending-plan/

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JANUARY 28, 2021 - FEBRUARY 04, 2021 SMALL BUSINESS EXCHANGE 3



Access to Capital

Ready to Grow Your Business?

Fast Business Loans - Working Capital-What You Need to Know

[Article was originally posted on www.nav.com l

By Jamison Noorlander

Nowhere is the saying "you need money to make money" more true than in the crowded, competitive, fast-moving world of small business. As you seek to establish and grow your enterprise, access to capital (or the lack thereof) will be one of your biggest hurdles.

For small business owners facing expenses that just can't wait, traditional approaches-SBA loans from banks, for example-can be burdensome, inconvenient, and ultimately disappointing. There is a correlation between access and cost in small business lending every small business owner should be aware of. The interest rate (or the cost of capital) will often be less with a traditional lender like a bank or credit union, but their qualification criteria is much more strict, and it can take weeks or months to qualify.

Alternative lenders tend to not only evaluate creditworthiness differently, but they are also

able to respond much faster to a loan request than their more traditional counterparts. If you're looking for a quick business loan to meet a pressing business need or opportunity, an online lender is often able to give you an answer to your loan application today and maybe even fund your loan tomorrow.

That being said, if you have bad credit it will be more difficult to find a loan, but there are still options for a business borrower with less-thanperfect credit history. You should also expect that the costs of financing will likely be higher for the convenience of a quick answer and a fast loan. Nevertheless, depending on your business need, the increased costs could be worth the expense if it helps you meet a critical business need or increase the ROI of a current business initiative. Let's take a closer look at a few lenders and see what they have to offer by way of fast small business loans

Kabbage

Kabbage doesn't offer a "business term loan"

product, rather they are an online lender that offers a business line of credit. They are worth mentioning here because business owners can receive funds from Kabbage the same day they

Minimum requirements: At least 1 year in business, with a minimum of \$50,000 in annual business revenue

Time for approval and funding: Kabbage's online application process usually takes around 7 minutes to complete, and you can get funds the

Required paperwork: Along with basic information-business address, tax ID, credit scores, and SSN-Kabbage looks at the online systems used by your business. It takes data about your business from online systems like Amazon, Pay-Pal, QuickBooks, Etsy, etc., in order to evaluate your creditworthiness.

How much can you borrow: \$2K to \$100K. Kabbage will give you a maximum credit limit that you can borrow against, always keeping in

mind that you only need to draw on the credit line as needed, without ever having to use the full amount. You only pay interest on the funds

How long can you borrow it: either 6 or 12 months, with payments automatically debited from your bank account on a monthly basis.

APRS and fees: The APR for a Kabbage loan ranges from 30% to 100%. Most of these fees are charged in the first two months, although you can save money by paying the loan off early.

Personal guarantee and collateral: While Kabbage doesn't require a personal guarantee, it does place a lien on your general business assets for loans over \$20K. Your business assets can be seized if you don't repay the loan, but your personal assets can't.

OnDeck's short-term business loan product allows business owners to quickly take advantage

Continued on page 9



California Sub-Bid Request Ads

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099 An Equal Opportunity Employer

District Local Small Business (LSB) and M/WBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District San Francisco Bay Area Rapid Transit District
34.5kV Cable Replacement and Fiber Optic Cable Installation, R-Line, RCP to RRY
Contract No. 15EJ-182

BID DATE: February 16th, 2021 @ 2PM
Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified LSB and M/WBE Subcontractor and Supplier Quotes on:

<u>SUBCONTRACTORS:</u> Clear & Grub, Contaminated Soil, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Grinding AC Concrete, Instrumentation, Landscape, Masonry, Paving, General Piles, Precast Structural, Rebar, Shoring, Signs, Stray Current, Stripes & Markers, Survey

SUPPLIERS: Aggregate, Fabric, Lumber, Misc. Metals, Sheet Pile, Precast Utility, Ready Mix, Steel rication, Trench Shoring, Plastic Utility Pipe, Steel Utility Pipe

Contract Documents are available free of charge from the owner after registering on the BART portal located at suppliers.bart.gov. You may view the documents during business hours at our office located at 1 Harbor Center, Suite 200, Suisun City, CA 94585. We can also provide you with a link to download plans and specifications. To make an appointment for viewing or to receive the download link, please contact Jamie Miranda at jmiranda@shimmick.com.

If you have any technical questions or require assistance obtaining necessary equipment, supplies, materials, or related assistance or services may contact our estimator Jerry Blazek at jblazek@shimmick.com.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units or with assistance obtaining equipment, supplies, materials, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Shimmick Construction at (707) 759-6858.



Is requesting quotes from certified and qualified SLBE and ELBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Asphalt, Concrete, Landscaping, Trucking, Potholing, Demo, Site work, Paving, Environmental Services, Underground Utilities, Electrical, Water, Sewer and Storm drain Construction, Masonry, Striping, Waterline Chlorination, Traffic Control, Survey, Material Suppliers, and Fuel

BALBOA PARK PIPELINE REPLACEMENT PHS II IN SAN DIEGO

Bid No. K-21-1992-DBB-3 **SLBE Participation 9.6% ELBE Participation 12.7% TOTAL MANDATORY PARTICIPATION 22.3%**

BID DATE FEBRUARY 16, 2021 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704 Contact: Matt Fleming

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Matt Fleming at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

4 SMALL BUSINESS EXCHANGE JANUARY 28, 2021 - FEBRUARY 04, 2021

⇔ California Sub-Bid Request Ads

FLATIRON

REQUEST FOR QUALIFIED/CERTIFIED
DBE PARTICIPATION from
SUBCONTRACTORS/SUPPLIERS/SERVICE PROVIDERS

Rte 84/238/680 Roadway and Bridge Improvements in Fremont, CA Caltrans Contract 04-2A3324 DBE Goal 16%

Bid Date: February 4, 2021 2:00 PM

This is an Electronic Bid Submittal

Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated

Flatiron West Inc requests DBE subcontractor and supplier participation for the following Items of

Flatiron West Inc requests DBE subcontractor and supplier participation for the following Items of work, but not limited to:
CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control (Temp & Perm), Landscaping/Irrigation, AC Paving, Rumble Strip, Cold Plane AC, CIDH 24" 30" & 48", Joint Seal Assembly, Rebar, Anti-Graffiti Painting/ Staining, Galvanized Staining, Underground Utilities, Fencing, Rock Cable Netting, MBGR, Bridge/Roadway Concrete Barrier, Striping/Markings, Electrical, Misc. Minor Concrete, Veg Control and C, G & SW, Clean/ Treat Deck, Poly Overlay, Grading, Trucking, Aggregates (Class 2, 3 & 4 & Rip Rap), Ready Mix, Concrete Pumping Services, Furnish Structural Steel Bridge, Supply APC Underground Pipe Products, Misc. Metals/ Iron/Steel, SWPPP Plan & Materials, Lead Plan, Geotextile Materials, Formliner, Underground Precast, Street Sweeping, Traffic Control, Carbon Fiber Strip, Temp Barrier, Biological Monitoring and Noise Monitoring.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. Firms must possess & provide current contractor's license number & DIR Registration number on the quote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

To access FREE project documents from our Flatiron BOX ftp site, please send an email request to

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding

Project documents (Plans and Special Provisions) may also be obtained for free on the Caltrans website. To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. This is required to access any project docs on the Caltrans website. Then you can Sign in to access project plans and specs. Use the following link http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php to enter the "All Projects Currently Advertised" page, scroll to the desired Contract number: 04-2A3324 and select Jump to Project.

Send ALL Quotes by email to NorCalBids@flatironcorp.com or to our BID FAX at 707-746-1603.

Flatiron West, Inc. 2100 Goodyear Rd Benicia, CA 94510 Phone 707-742-6000 Bid Fax 707-746-1603

An Equal Opportunity Employe Contractor License 772589

DVBE/SBE Participation from Subcontractors/Suppliers/Service Providers

Rte 84/680 Construction Improvements in Sunol, Pleasanton & Livermore CA Caltrans Contract 04-297634

DVBE Goal 0%, Participation Encouraged

Bid Date: February 3, 2021 2:00 PM

This is an Electronic Bid Submittal
Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated

****Flatiron West Inc IS BIDDING THIS PROJECT AS A SOLE PRIME BIDDER**** and requests DVBE/
SBE subcontractor/supplier participation for the following Items of work, but not limited to:
Biologist, CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control (Temp & Perm), Landscaping/
Irrigation, AC Paving, AC Dike/Rumble Strip, Cold Plane AC, CIDH, Steel Soldier Pile, Welded Steel Pipe, Joint
Seal Assembly, Post Tensioning, Rebar, Shotcrete & Soil Nail, MSE Wall Materials, Ground Anchors, Bridge
Concrete Barrier, Painting/Staining, Column Casing, Underground & Utilities, Fencing/Railing, MBGR, Striping/Markings, Crash Cushions, Electrical, Misc. Minor Concrete & Minor Concrete Structures, PCC Paving,

Veg Control and C, G & SW, Grading, Trucking, Aggregates (Class 2, 3 & 4), Ready Mix, Concrete Pumping Services, Underground Pipe Products, Misc. Metals/Iron/Steel, Bridge Bearings, SWPPP Plan & Materials, Lead Plan, Geotextile Materials, Formliner, Underground Precast, Precast Girders, Street Sweeping & Water Truck, Traffic Control, Temp Barrier, Noise Monitoring, Temp Active Treatment System.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the sonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. Firms must possess & provide current contractor's license number & DIR Registration number on the quote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box. ments and agree to our standard and general terms & conditions. Copies are available for review on our Box. com ftp site or upon email request.

To access FREE project documents from our Flatiron BOX ftp site, please send an email request to

NorCalBids@flatironcorp.com
You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site.
Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding

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Send ALL Quotes by email to NorCalBids@flatironcorp.com or to our BID FAX at 707-746-1603.

Flatiron West, Inc. 2100 Goodyear Rd Benicia, CA 94510 Phone 707-742-6000 Bid Fax 707-746-1603

An Equal Opportunity Employer Contractor License 772589

High-Speed Rail Investment Continues to Spur Economy

Continued from page 1

vantaged communities throughout California, spurring economic activity in these areas.

Since the start of construction, the more than 5,000 dispatched workers have been building 119 miles of high-speed rail in the Central Valley, where there are currently 35 active construction sites. For more on job progress visit www. buildhsr.com.

The Authority's economic impact analysis is updated annually and reflects data as of June 2020. An updated webpage featuring the latest 2020 Economic Impact Analysis can be found here.

www.buildhsr.com/press center/news releases/news_release_highspeed_rail_52923.aspx



\$7.2 BILLION **INVESTED**



97% WENT TO CALIFORNIA FIRMS AND WORKERS



JANUARY 28, 2021 - FEBRUARY 04, 2021 SMALL BUSINESS EXCHANGE 5

California Sub-Bid Request Ads

SKANSKA-RASMUSSEN JOINT VENTURE
Subcontractor/Supplier Bids/Proposals Requested
Owner: Los Angeles County Metropolitan Transportation Authority
LA Metro IFB No. C70396C1205

Please Submit Proposals By: February 1, 2021 – 2:00 PM
Skanska Proposal Due to Owner: February 5, 2021 – 2:00 PM
This project has 12% DBE Participation

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

I-5 NORTH CAPACITY ENHANCEMENTS PROJECT IN LOS ANGELES COUNTY, CALIFORNIA

Plans, Specifications and Supplemental Bidding Documents can be accessed and download online at Building Connected here: https://app.buildingconnected.com/public/59b1c0096ab4570007e09292

Requested scopes include, but are not limited to the following and should be based on Owner's Contract documents and its amendments:

Aggregates, Concrete, Cellular Concrete, Pipe Materials, Asphalt Paving, Concrete Paving, Cold Planing, Minor Concrete, Ditch Lining, Sweeping, Erosion Control, Environmental, Clearing, Bridge Demolition, Bridge Deck Rehabilitation, Biologist, Fencing, Railings, Guardrail, Landscaping, QA/QC, Driven Pile, CIDH Pile, Precast Girders, Reinforcing Steel, Soil Nails, Shotcrete, Ground Anchors, Shoring, Masonry, Saw Cutting, Roadside Signs, Sign Structures, Sign Panels, Storm Drain System, Striping, Markings, Surveying, Traffic Control, Concrete Barrier, Utilities, Temporary Office Trailers, Photos and Video Documentation, Potholing, Trucking, Misc. Metals, Traffic Coatings, Formliner, Joint Seals, Painting and Staining, Fall Protection, Signals & Lighting, Electrical and Communications

Requirements:

All DBE firms must be certified under the California Unified Certification Program (CUCP) by the bid/proposal due date. If your firm qualifies, you can apply for DBE and SBE certification through Metro online at: https://metro.gob2g.com/ Should you have any questions regarding Metro's certification process, contact Metro's certification Hotline at (213) 922-2600 for further assistance.

All Subcontractors competing for award of contracts of one hundred thousand dollars (\$100,000) or more will be required to complete and submit a Contractor Pre-Qualification Application to the Metro Pre-Qualification Office no later than the bid due date and time. Do not put copies of pre-qualification documents in your Bid. Subcontractor is responsible for ensuring a timely submittal of all Pre-Qualification Applications. For detailed instructions, refer to the Metro Contractor Pre-Qualification Application (EXHIBIT 14) which can be found on Building Connected the unit of the property of the proper

Skanska-Rasmussen will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a Non DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

Subcontracting Requirements: This project will fall under a Contractor Controlled Insurance Program (CCIP), which modifies parts of Skanska-Rasmussen's standard insurance requirements. Please see Metro's IFB documents on Building Connected for more CCIP information. Skanska-Rasmussen's standard insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska-Rasmussen. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number, DIR Number, and Bond Rate on All Quotes Submitted. Please see the checklist on Building Connected for all required Subcontractors submittal documents.

Skanska-Rasmussen JV is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509 Phone: (951) 684-5360, Fax: (951) 788-2449 Lead Estimator: Ken Epps Email: bids.socal@skanska.com REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:
HMA, structural concrete, CIDH piling

O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

and rebar
Hwy 80/29 Separation Vallejo
Solano County
Caltrans #04-2K8404
BID DATE: February 25, 2021 @ 2:00 PM

O.C. Jones & Sons, Inc.

BID DATE: February 25, 2021 @ 2:00 PM
We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Water Pollution Control Program, Temporary Fencing, Sweeping, Temporary Active Treatment System, Temporary Concrete Washout, Treated Wood Waste, Clearing & Grubbing, Structure Excavation, Structure Backfill, Bonded Fiber Matrix, Hydroseed, Rapid Strength Concrete Base, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Cold Plane AC, Temporary Support, Furnish Steel Sheet Piling, Drive Steel Sheet Pile, CIDH Concrete Piling, Prestressed Concrete Piling, Structural Concrete – Bridge, Structural Concrete – Bridge, Structural Concrete – Bridge, Structural Concrete, Approach Slab, Joint Seal, Bar Reinforcing Steel, Bridge Removal, Underground, Concrete Backfill, Adjust Manhole to Grade, Cleaning, Inspecting, and Preparing Culvert, Minor Concrete, Misc. Iron & Steel, Bridge Deck Drainage System, Pavement Marker, Roadside Signs, Single Thrie Beam Barrier, Type Soft Top Terminal Barrier, End Cap, Alternative In-Line Terminal System, Crash Cushion, Concrete Barrier, Striping & Marking, Modify Existing Electrical System, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontracts agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters.
OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Greg Souder

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Structural concrete, steel piling, HMA, RHMA, excavation and precast PS concrete slab

Hwy 580 Richmond Contra Costa County Caltrans #04-2J7204

BID DATE: February 9, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, SWPPP, Rain and Water Quality Plans and Reports, Temporary Hydraulic Mulch, Temporary Check Dam, Temporary Fencing, Temporary Active Treatment System, Temporary Concrete Washout, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Structure Excavation, Structure Backfill, Lean Concrete Backfill, Data Core, AC Dike, Tack Coat, Cold Plane AC, Steel Piling, Structural Concrete, Drill and Bond Dowel, Precast Prestressed Concrete Slab, Joint Seal, Bar Reinforcing Steel, Bridge Removal, Bioretention, Geomembrane, Minor Concrete, Misc. Iron & Steel, Prepare & Paint Concrete, Temporary Mouse-Proof Barrier, Guard Railing Delineator, Pavement Marker, Object Marker, Guardrail and System, Vegetation Control, Concrete Barrier, Striping & Marking, Paint Traffic Stripe, Maintain Ex-isting Traffic Management System Elements During Construction, Modify Lighting Systems, Modify Existing Traffic Monitoring Systems, and Construction Materials.

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions web-site for additional resources for your small business - http:// www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones standard subcontractor agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters OCJ is an Equal Opportunity Employer.

Top Airport Projects Taking Off in the Near Future

Continued from page 1

well as higher tech equipment to speed up security screening. Due to a drop in foot traffic, the project is expected to be completed up to two years faster and \$300 million cheaper.

San Diego International Airport

There are plans for San Diego International Airport to improve it's 60's era Terminal 1. The airport will be adding 11 new gates to the current 19 gates, bringing a total of 30

gates. They will also include more gate-area seating, restaurants, shops, and additional security checkpoints with more lanes and a host of energy-efficiency upgrades. Despite the drop in foot traffic this year, plans for these upgrades have not changed and will continue to move forward.

Seattle-Tacoma International Airport

Seattle is accelerating work on a building expansion project at Seattle-Tacoma air-

port. This \$340 million project has plans for new dining and retail spaces, leasable office space, and a new premium passenger lounge. This project will add about four floors, roughly about 27,000 square feet each. Even with the existing reduction in travel, the port says that it makes sense to move forward with the project as it is still expected to be completed several years out.

The Future of Airport Construction

As you can see, there is so much to look forward to in the future of airport construction. Regardless of any bumps in the road, projects are able to continue their progress and plan for a brighter future. Airports are able to expand and improve their locations with the hope that things will improve in the long run.

SOURCE: https://constructionblog.autodesk.com/top-airport-projects/

6 SMALL BUSINESS EXCHANGE JANUARY 28, 2021 - FEBRUARY 04, 2021

📛 California Sub-Bid Request Ads

DESILVA GATES

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Website: www.desilvagates.com

An Equal Opportunity/

Affirmative Action Employer

DeSilva Gates/Viking, A Joint Venture is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS CONSTRUCTION ON STATE HIGHWAY 84 IN ALAMEDA COUNTY IN

FREMONT FROM ROUTE 238 TO ROUTE 680 Contract No. 04-2A3324 Federal Aid Project No. ACHSNH-P084(055)E Disadvantaged Business Enterprise Goal Assigned is 16%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: FEBRUARY 4TH, 2021 @ 2:00 P.M DESILVA GATES ESTIMATOR:

DAVID CZECH dczech@desilvagates.com

VIKING CONSTRUCTION ESTIMATOR: TROY CLEMONS tclemons@vikingbridges.com

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

DESILVA GATE'S BID ITEMS:

AC DIKE, CLEARING AND GRUBBING/ DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, CABLE NET DRAPERY SYSTEM, FENCING, HAZARDOUS MATERIAL, LANDSCAPING, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE. TEMPO-RARY EROSION CONTROL, UNDERGROUND, VEG-ETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATE-RIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL. **VIKING'S BID ITEMS:**

BRIDGE DECK RESURFACING, BRIDGE REMOVAL, BRIDGE RAIL, CARBON REINFORCED POLYMER STRIP, CIDH SUBCON-TRACTOR, FENCING, JOINT SEAL, MINOR CONCRETE STRUCTURE, PAINTING, REBAR.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Ste 100, Sacramento, CA, or at your local Builders Exchange, or reviewed and down-loaded from the ftp site at ftp://ftp%25desilvagates. com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/ PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://cali-Business Development Center Network (http://call-forniasbdc.org) or contact the California Southwest Transportation Resource Center (www.transporta-tion.gov/osdbu/SBTRCs). DGC is willing to break-out portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer



DESILVA 7 GATES

11555 Dublin Boulevard • P.O. Box 2909

Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: ERIC ALLRED

Website: www.desilvagates.com
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) project listed below:

CALTRANS ROUTE 45 - IN YOLO COUNTY NEAR KNGHTS LANDING FROM SYCAMORE SLOUGH BRIDGE TO YOLO COUNTY LINE ROAD Contract No. 03-2G1604

Disabled Veteran Business Enterprise Goal Assigned is 3% OWNER:

STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: FEBRUARY 2ND, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, EMULSION SUPPLIER, LEAD COMPLIANCE PLAN, STRIPING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL

located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs).
DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

DeSilva 7 Gates

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263

Website: www.desilvagates.com Contact: JIM YACKLEY An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates/Viking, A Joint Venture is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 99 - CONSTRUCTION ON STATE HIGHWAY IN SAN JOAQUIN COUNTY

IN AND NEAR STOCKTON FROM 0.2 MILE NORTH OF LATHROP ROAD OVERCROSSING TO 0.3 MILE NORTH OF ARCH ROAD UNDERCROSSING, Contract No. 10-1J2104
Disabled Veteran Business Enterprise Goal Assigned is 3%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: FEBRUARY 10, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, LEAD COMPLIANCE PLAN, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, ASPHALT

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Es-Fax your bid to (92b) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

licWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DeSilva 7 Gates

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263

Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction, LP is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 84, 680 -CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY IN AND NEAR SUNOL, PLEASANTON, AND LIVERMORE ON **ROUTE 84 FROM 0.1 MILE EAST OF** ROUTE 680 TO 0.1 MILE SOUTH OF **RUBY HILL DRIVE AND ON ROUTE 680 FROM** 1.2 MILES SOUTH TO 1.8 MILES NORTH OF **ROUTE 84**

Contract No. 04-297634 Disabled Veteran Business Enterprise **Participation Encouraged**

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26,

Sacramento, CA 95816

BID DATE: FEBRUARY 3, 2021 @ 2:00 P.M

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE, BRIDGE REMOVAL, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, BARRICADE, CHANNELIZER & PLASTIC TRAFFIC DRUM, CRASH CUSHION, ELECTRICAL. EROSION CONTROL. FENC-ING, HAZARDOUS MATERIAL, LANDSCAP-ING & IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, CRCP & JPCP PAVING, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CON-TROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, VIBRATION & SURVEY MONITOR-ING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MA-TERIAL, CLASS 2 AGGREGATE SUBBASE MA-TERIAL, HOT MIX ASPHALT (TYPE A) MATE-RIAL, PERMEABLE MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBER-IZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@ desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hg/esc/oe/weekly_ads/ all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number.
For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/ SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

Looking for Subcontractors, Vendors, and Suppliers?

Small Business Exchange.

SBE reaches a diverse audience, cutting across ethnic and gender lines as well as tradional industry segments.

> Call 1-800-800-8534 or visit us at www.sbeinc.com



JANUARY 28, 2021 - FEBRUARY 04, 2021 SMALL BUSINESS EXCHANGE 7

📛 California Sub-Bid Request Ads

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested Owner: Los Angeles County Metropolitan Transportation Authority LA Metro IFB No. C1197

Please Submit Proposals By: February 18, 2020 – 2:00 PM Skanska Proposal Due to Owner: February 25, 2021 – 2:00 PM This project has 15% SBE and 3% DVBE Participation

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SBE and DVBE subcontractors related to the scopes of work below for the

> AIRPORT METRO CONNECTOR TRANSIT STATION/96th STREET STATION IN LOS ANGELES COUNTY, CALIFORNIA

Plans & Specs can be accessed and download online at Building Connected here: https://app.buildingconnected.com/public/59b1c0096ab4570007e09292

Requested scopes include, but are not limited to the following and should be based on Contract and its

Aggregates, Concrete, Pipe Materials, Signage, Track Materials, Asphalt Paving, Minor Concrete, Erosion Control, Electrical, Environmental, Fencing, Landscaping, QA/QC, Reinforcing Steel, Saw Cutting, Roadside Signs, Sign Structures, Storm Drain System, Striping, Surveying, Traffic Control, Trackwork, Utilities, Temporary Office Trailers, Photos and Video Documentation, Sweeping, Potholing, Trucking Furnish and Install Structural Steel, Metal Decking, Steel Stairs, Misc. Metals, Finish Carpentry, Traffic Coatings, Waterproofing, Metal Panels, Spray Fireproofing, Expansion Joints, Doors, Frames and Hardware supplied and installed, Overhead Doors, Glass & Glazing, Metal Stud Framing, ACT, Terrazzo Flooring, Flooring, Painting and Wall Coverings, Louvers, Signage, Toilet Com-partments, Toilet Partitions & Bathroom Accessories, Fire Extinguishers & Cabinets, Metal Lockets, Metal Storage Shelving, Bird Control Devices, Parking Equipment, Fall Protection, Manufactured Casework, Countertops, Site Furniture, Elevators/Escalators, Fire Protection, Plumbing, HVAC Dry Side, Electrical and Low Voltage

Requirements: Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. All SBE and DVBE firms must be certified by LA Metro by the proposal due date. If you are a SBE/DVBE Company, please provide your certification letter with your proposal. If you are a Non SBE or DVBE, please indicate all lower-tier participation on your quotation as it will be evaluate it with your price. In order to assist SBEs or DVBEs subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted

Skanska is an Equal Opportunity/Affirmative Action Employer

EEO/AA/Vet/Disability Employer Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509 Phone: (951) 684-5360 • Fax: (951) 788-2449 Lead Estimator: Cody Crow Email: bids.socal@skanska.com

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested Owner: California Department of Transportation Caltrans Contract Number: 08-1C0824

Proposal Due Date: February 23, 2021 - 2:00 PM

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

CONSTRUCTION ON STATE HIGHWAY IN RIVERSIDE COUNTY FROM ROUTE 10/177 SEPARATION TO 1.1 MILES WEST OF WILEY'S WELL ROAD OVERCROSSING In District 08 On Route 10

Plans & Specs can be accessed and downloaded online at: Caltrans Office of Engineer Contractor's Corner. http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-1C0824

Requested scopes include, but are <u>not limited</u> to the following and should be based on the Contract and its amendments: Develop Water Supply, Construction Area Signs, Traffic Control System, Striping, PCMS Boards, Radar Speed Feedback Signs, Temporary Railing (Type K), Temporary Traffic Screen, Implement BMP, SWPPP, Temporary Erosion Control, Street Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Contractor-Supplied Biologist, Natural Resource Protection Plan, Clear and Grub, Roadway Excavation, Shoulder Backing, Structure Excavation, Sand Bedding, Structure Backfill, Imported Borrow, Erosion Control, Class 2 Aggregate Subbase, Class 2 Aggregate Base, Lean Concrete Base Rapid Setting, Replace Asphalt Concrete Surfacing, Prime Coat, Hot Mix Asphalt, Rubberized Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Remove Base And Surfacing, CRCP, JPCP, JPCP Rapid Setting, CIDH Piling, Structural Concrete, Paving Notch Extension, Drill And Bond Dowel, Joint Seal, Bar Reinforcing Steel, Remove Asphalt Concrete Surfacing, Prepare Concrete Bridge Deck Surface, Furnish and Place Polyester Concrete Overlay, Bridge Removal, Storm Drain (Corrugated Steel Pipe), Rock Slope Protection, RSP Fabric, Minor Concrete, Obliterate Surfacing, Fencing, Guardrail Systems, Roadside Signs, Concrete Barrier, Rumble Strip, Electrical Systems, Trucking, Water Truck, Readymix Concrete, Saw Cutting, Rip Rap.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skan-ska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509 Phone: (951) 684-5360 • Fax: (951) 788-2449 Lead Estimator: Joe Sidor Email: bids.socal@skanska.com

60,000 Paycheck Protection Program Loans Approved in First Week



Jovita Carranza (Former Administrator). Served as the 26th Administrator of the U.S. Small Business Administration (SBA)

[Article was originally posted on www.sba.gov]

The U.S. Small Business Administration announced that it has approved approximately 60,000 PPP loan applications submitted by nearly 3,000 lenders, for over \$5 billion, between the program's re-opening on Monday, Jan. 11, at 9 a.m. ET through to Sunday, Jan. 17. Last week, the PPP provided dedicated access to community financial institutions that specialize in serving underserved communities, including minority-, women- and veteran-owned small businesses from Monday through Thursday, joined Friday by smaller lenders

As of Jan. 19, the Paycheck Protection Program is open to all participating lenders.

"The SBA continues to help small businesses across the nation access vital funds through the Paycheck Protection Program. Data from our first week, which first allowed hundreds of community financial institutions to submit applications, then opened wider to small banks, demonstrate that we have helped tens of thousands of businesses," said SBA Administrator Jovita

"The PPP is off to another great start helping our nation's economy. With PPP re-opening today for all First and Second Draw loan applications, the SBA remains committed to keeping small business workers on payroll and their doors open during this challenging time. Moreover, the SBA over-performed operationally, issuing guidance and rules in advance and in alignment with the new law's requirements," Carranza added.

First Draw PPP loans are for those borrowers who have not received a PPP loan before August 8, 2020. The first two PPP rounds open between March and August 2020 were a historic success helping 5.2 million small businesses keep 51 million American workers employed.

Second Draw PPP loans are for eligible small businesses with 300 employees or less and that previously received a First Draw PPP loan. These borrowers will have to use or had used the full amount of their First Draw loan only for authorized uses and demonstrate at least a 25% reduction in gross receipts between comparable quarters in 2019 and 2020. The maximum amount of a Second Draw PPP loan is \$2 million.

The Paycheck Protection Program remains open for First and Second Draw PPP loans until March 31, 2021, as set forth in the Economic Aid Act, or until Congressionally-appropriated funding is exhausted.

About the U.S. Small Business Administration

The U.S. Small Business Administration makes the American dream of business ownership a reality. As the only go-to resource and voice for small businesses backed by the strength of the federal government, the SBA empowers entrepreneurs and small business owners with the resources and support they need to start, grow or expand their businesses, or recover from a declared disaster. It delivers services through an extensive network of SBA field offices and partnerships with public and private organizations. To learn more, visit www.sba.gov.

www.sba.gov/article/2021/jan/19/60000-paycheck-protection-program-loans-approved8 SMALL BUSINESS EXCHANGE JANUARY 28, 2021 - FEBRUARY 04, 2021

📛 California Sub-Bid Request Ads

MV Transportation, Inc. (MV)
is proposing as a prime consultant in response to the
OC Access Paratransit and
OC Flex Microtransit Services, RFP 0-2150 project
located in Orange County, CA.
The RFP is due 3/2/21

We would appreciate letters of interest from Disadvantaged Business Enterprise (DBE) firms who are currently certified with the California Unified Certification Program (CUCP) for the following services: Armored Car Services, Towing, Oils and Lubricants, Automotive Parts, Vehicle Cleaning Supplies, Non-Revenue Vehicle Fuel, Uniforms.

For more information please contact Lynn Spradlin at <u>lynn.spradlin@mvtransit.com</u> or 707.337.6580 by 2/12/21.



Kiewit Infrastructure West Co. 4650 Business Center Drive Fairfield, CA 94534 Attn: Krista Christensen at norcal.bids@kiewit.com Fax (707) 439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the Alameda Creek Recapture Project in Sunol, CA. Subcontractors and Suppliers for the following project:

Alameda Creek Recapture Project Contract No. WD-2825R

Owner: City & County of San Francisco San Francisco Public Utilities Commission Bid Date: February 4, 2021 @ 2:00 P.M.

San Francisco Small & Micro-LBE's wanted for the following scopes, including, but not limited to:

Class A General Engineering, Barges, Concrete Work, Demolition, Dewatering, Earthwork, Electrical, Erosion Control, Fencing, HVAC, Landscaping, Mechanical Piping, Metal Building, Metal Fabrications, Minor Concrete, Painting and Coating, Paving, Pumps, Reinforcing Steel, Steel Pipe, Surveying, SWPPP, Trucking & Hauling

Non-LBE firms are encouraged to contract with a group of lower tier LBEs or individual LBEs. For more information on certification, go to http://www.sfgov.org/cmd

Subcontractor and Supplier Scopes are due January 14th, 2021 and Quotes NO LATER THAN January 20th, 5 PM.

Plans are available for viewing through SmartBidNet (SBN). All subcontractors that are registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to register your company to be able to receive bidding information, Plans and Specifications. Please note, prior to receipt of any documents, a Confidentiality Agreement must be completed.

This Project is subject to compliance monitoring and enforcement of prevailing wage requirements by the California Department of Industrial Relations.

This Project implements a Project Labor Agreement. Kiewit is a union contractor, signatory to various trades. Please contact Kiewit for more information on the unions concerned.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

An Equal Opportunity Employer CA Lic. 433176 DIR #: 1000001147



Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

RECHARGE MASTER PLAN UPDATE (RMPU) BASIN IMPROVEMENTS PROJECT –
JURUPA BASIN, WINEVILLE BASIN, FORCE MAIN
PROJECT NO. RW15003.06

Owner: Inland Empire Utilities Agency Location: Mira Loma, CA

Bid Date: February 25, 2021 @ 2:00 P.M.

J.F. Shea Construction, Inc.
667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, Iori.olivas@ifshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Aggregates, Dewatering, Riprap, AC Paving, Fencing, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Steel Decking, Miscellaneous Metals, Roofing, Sheet Metal, Metal Doors/Frames/Hardware, Painting & Coatings, Equipment, HVAC, Electrical and Instrumentation

Plans and Specifications: Please email your request to elizabeth.schmid@jfshea.com
Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

DESILVA MGATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Website: www.desilvagates.com Estimator: David Czech An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

LOWER WALNUT CREEK RESTORATION PROJECT

Project No. 75-20-6B8285

Disadvantaged Business Enterprise Outreach

OWNER:

CONTRA COSTA COUNTY FLOOD CONTROL AND WATER CONSERVATION DISTRICT 255 Glacier Drive, Martinez, CA 94553

BID DATE: FEBRUARY 16TH, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, EROSION CONTROL, FENCING, FIELD MOWING, IRRIGATION, LANDSCAPING, MINOR CONCRETE STRUCTURE, RAILROAD CAR BRIDGE, ROCK SLOPE PROTECTION SUPPLIER, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERICAN CONTROL, CLASS 2 AGGREGATE BASE MATERICAN CONTROL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.cccounty.us/pwprojects.

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA MGATES

C O N S T R U C T I O N

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Website: www.desilvagates.com Estimator: David Czech An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

LOWER WALNUT CREEK RESTORATION PROJECT

Project No. 75-20-6B8285 Disadvantaged Business Enterprise Outreach

OWNER:

CONTRA COSTA COUNTY FLOOD CONTROL AND WATER CONSERVATION DISTRICT 255 Glacier Drive, Martinez, CA 94553

BID DATE: FEBRUARY 16TH, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, EROSION CONTROL, FENCING, FIELD MOWING, IRRIGATION, LANDSCAPING, MINOR CONCRETE STRUCTURE, RAILROAD CAR BRIDGE, ROCK SLOPE PROTECTION SUPPLIER, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MA-

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:/7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.cccounty.us/pwprojects.

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

GOLDENGATE

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Website: www.desilvagates.com An Equal Opportunity/ Affirmative Action Employer

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

AIRFIELD IMPROVEMENT PROGRAM 2020/2021

RUNWAY 10L – 28R REHABILITATION STAGE 2 TP-28RR-07 UNDERGROUND SAN FRANCISCO INTERNATION AIRPORT – SAN FRANCISCO, CA

Owner:

CITY AND COUNTY OF SAN FRANCISCO San Francisco International Airport 674 West Field Road, San Francisco, CA 94128

BID DATE: February 8th, 2021 @ 3:00 P.M

Trade Package Questions due in writing to Quinn Hennig-Hance qhance@desilvagates.com by Thursday January 28th, 2021 at 5:00pm

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises (DBE), and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Underground - The scope of work shall include the cost of all necessary labor, material, equipment, supplies, supervision, mobilization, bonds, and insurance required to complete the work in accordance with the documents.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA 94568, or from the Drop Box site at: https://app.box.com/s/ni6nkm1gov5mn07xdu31alh3c57hhqb9.

Proposals will only be received by hardcopy delivered via courier, US Mail, or other. Bidders must use the Bid Form provided by GGC. The Bid Form must be filled out completely including Bidder Qualification Questions.

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www. transportation.gov/osdbu/SBTRCs). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following DESIGN-BUILD TRADES ONLY:

Exterior Building Maintenance / GFRC Facade / Elevators (Design-Assist) / Fire Sprinkler / Plumbing / HVAC / Electrical / Photovoltaic System

730 STANYAN - EARLY TRADES 730 Stanyan Street, San Francisco CA

This is an SFCMD project with construction workforce and prevailing wage requirements.

BID DATE: 2/10/21 @ 2PM Voluntary Virtual Pre-Bid Meeting: 1/20/21 @ 10AM

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

JANUARY 28, 2021 - FEBRUARY 04, 2021 SMALL BUSINESS EXCHANGE 9



Public Legal Notices

SONOMA-MARIN AREA RAIL TRANSIT

SMART - Public Notice Disadvantaged Business Enterprise (DBE) Goal for Federal Fiscal Years 2021-2023

In accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26, the Sonoma-Marin Area Rail Transit District (SMART) announces its proposed goal over the following Federal Fiscal years 2021, 2022, and 2023 of .03% for DBE participation on contracts assisted by the Federal Transit Administration (FTA).

The proposed goal and its rationale are available for public review for the next 30 days during normal business hours from 8:30 am to 5pm, Monday through Friday, at the offices of SMART, 5401 Old Redwood Hwy, Suite 200, Petaluma, CA 94954 or on our web page at www.sonomamarintrain.org.

Written comments will be accepted by SMART and FTA for 30 days following the publication of this notice. The District's goal may be adjusted by any comments received. Interested parties are encouraged to submit comments to:

Heather McKillop, CFO and DBE Liaison Officer Sonoma-Marin Area Rail Transit District 5401 Old Redwood Hwy., Suite 200 Petaluma, CA 94954 hmckillop@sonomamarintrain.org

Comments may also be submitted to the Federal Transit Administration, Region IX, Attention: Civil Rights Officer, San Francisco Federal Building, 90, 7th Street, Suite 15-300, San Francisco, CA 94103.

OAKLAND UNIFIED SCHOOL DISTRICT

Department of Facilities Planning and Management 955 High Street Oakland CA 94601

REQUEST FOR STATEMENT OF QUALIFICATIONS AND PROPOSALS (RFQ/P) COMMISSIONING SERVICES

COMMISSIONING SERVICES
For the New Multi-purpose Building &
Kitchen located at
Claremont Middle School –
5750 College Avenue, Oakland, CA 94618
RFP issued January 13, 2021
Responses must be received
February 10, 2021, no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide commissioning services associated with the design and construction of a multi-purpose building and associated site development at Claremont Middle School ("Project").

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound wet-signed original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

Oakland Unified School District Tadashi Nakadegawa, Deputy Chief Department of Facilities Planning and Management 955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile or telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned

unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

Due to the circumstances caused by the Covid-19 pandemic, the District will accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 p.m. (Pacific Standard Time) on February 10, 2021 via email will be accepted.

If you have any questions regarding this RFQ/P please email Kenya Chatman at kenya.chatman@ousd.org and cc: to Colland Jang at colland.jang@ousd.org.

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM The Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements. The full version of OUSD's latest Local, Small Local and Small Local

and professional services agreements. The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org> Offices and Programs> Facilities Planning & Management Department> For Contractors and Developers> Bids and Requests for Proposals> Bid Information> 2014 Amendment to Local Business Participation Policy.

The full RFP is available to upload at: ousd.org/ Offices & Programs/Facilities Planning & Management/For contractors & Developers/Bids Request for Proposals/go to top right click RFPs tab.

The District reserves the right to reject any and all proposals.

SANTA VALLEY WATER DISTRICT (VALLEY WATER)

NOTICE TO PROSPECTIVE PROPOSERS REQUEST FOR PROPOSALS (RFP) CAS FILE NO. 5144

Water Treatment Plant Implementation Project

Santa Valley Water District (Valley Water) is seeking proposals from qualified engineering firms to provide a 30-year Capital Improvement Program for Valley Water's Water Treatment Plants (WTPs) that includes a suite of recommended capital improvement projects and an implementation plan. The implementation plan will categorize and prioritize the short-term and long-term capital improvement projects needed to repair, replace, and/ or upgrade Valley Water's WTP infrastructure.Parties interested in obtaining a copy of this RFP may do so by accessing the Valley Water's web portal at http://cas.vallevwater.org/. All parties are asked to register on the Contract Administration System (CAS), to be automatically notified of any changes to the RFP document. Proposals are due by 2:00 p.m. on February 23, 2021 as specified in the RFP Schedule. All questions regarding this solicitation must be submitted by email to Jose Maresat jmares@valleywater.org no later than the date specified in the RFP Schedule.

Fast Business Loans – Working Capital—What You Need to Know

Continued from page 3

of opportunities or handle obstacles that they encounter. Unlike OnDeck's merchant cash advance, an OnDeck short-term small business loan reports payment history to business credit bureaus, thus helping you build your business credit.

Minimum requirements: A personal credit score of 500 or higher, at least 1 year in business, with a minimum of \$100,000 in annual business revenue

Time for approval and funding: OnDeck's loan application process takes approximately 10 minutes. By applying online or over the phone, you can receive funding as quickly as within 1 business day after you're approved. Being prepared—providing thorough information and having any necessary documents ready to go beforehand—can help speed up the process.

Required paperwork: Business tax ID, bank statements for the last three months, the SSN of business owner(s), merchant and credit card processing statements for the last three months (if applicable)

How much can you borrow: \$5k to \$500k. You will typically qualify for a loan that is 10% to 15% of your business's annual gross revenues.

How long can you borrow it: The repayment

term can be from 3 to 36 months, with payments automatically debited from your bank account on a daily or weekly basis.

APRs and Fees: OnDeck loans range from around 20% to 40% APR, and the APR on their cash flow loans can be up to 100% APR.

Personal guarantee and collateral: OnDeck requires a personal guarantee and places a lien on general business assets.

Merchant Cash Advance (MCA)

If you accept credit cards and have a fairly consistent flow of credit card receipts flowing through your business, an MCA could be a viable option for your business. Although a merchant cash advance is not a loan, but rather an advance on your credit card sales, most providers are able to give you an answer to your application the day you apply and can have funds in your account within a day or two after that.

The cost of an MCA will likely exceed the costs of an unsecured loan from most online lenders—including the two we've mentioned above.

Other financing options

Finally, let's take a quick look at a few more affordable options for fast business funding. While these approaches may not be as fast as going to new lenders like OnDeck or Kabbage,

depending on the business need you're trying to meet, the extra effort might be worth it in the long run, given the amount of money you stand to save.

Credit Cards

Credit cards don't always seem an obvious choice for people looking for fast business loans, but if used right they can be a quick and easy source of business capital. If you have reasonably good credit, you might want to consider getting a business credit card. The ideal way to use these cards is to pay the full balance every month. As you do so, you'll keep the credit limit available for those times when you need access to a quick loan and build vour business credit score at the same time. The average APR for a credit card is 16%, a significantly lower than some of the options we've mentioned. And while it's true that you're limited to your credit line regarding what you can and can't purchase, another advantage of credit cards is that many of them offer introductory 0% interest rates as well as rewards such as cash back with purchases, frequent flier miles, hotel stays, etc.

Invoice Financing

Do you have irregular cash flow because you're often waiting for your customers to pay you for services or products you've provided? Invoice financing (invoice factoring) can be a good op-

tion for B2B businesses with long invoice cycles. Invoice financing allows you to get paid immediately rather than waiting for your customers to pay you. BlueVine is one such option B2B businesses may want to consider.

SBA 7(a) Express Loan

If your credit is solid, and you can wait a week or two for the loan, SmartBiz is specializing in issuing SBA loans in under 7 days. This only applies to SBA loans under \$150K (larger loans still take 4 to 6 weeks on average). The nice thing about an SBA loan is that it will offer some of the lowest interest rates for which your business can qualify.

Family or Friends

No one likes doing this: it's hard and feels embarrassing, with the potential for injured relationships down the road. But loans from friends or family remain an incredibly popular way for many businesses (of all sizes) to find capital. If you have someone you particularly trust, and who in turn has faith in you and in your small business, receiving a fast business loan this way is not a bad way to go.

Want to learn more about business loans? Read our articles "How Do Business Loans Work?" or "Can You Use a Personal Loan for Business?"

SOURCE:

www.nav.com/resource/fast-business-loans/



Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392189

Fictitious Business Name(s): **Blender Educational Alliance** 1276 33rd Avenue, San Francisco, CA 94122 Full Name of Registrant #1 Barbra Blender Address of Registrant #1 1276 33rd Avenue, San Francisco, CA 94122

This business is conducted by An Individual The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

This statement was filed with the County Clerk of San Francisco County on 12-30-2020

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Fodoral State or Common Law under Federal State or Common Law

Giselle Romo Deputy County Clerk 12-30-2020

Fictitious Business Name(s):

01/07/21 + 01/14/21 + 01/21/21 + 01/28/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392198

Glamour Active 28 Minerva Street, San Francisco, CA 94112 Full Name of Registrant #1

Caroline Mestre Martineli Farry Address of Registrant #1
28 Minerva Street, San Francisco, CA 94112

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11-17-2020
Signed: Caroline Mestre Martineli Farry

This statement was filed with the County Clerk of San Francisco County on 12-31-2020

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Giselle Romo Deputy County Clerk 12-31-2020

01/07/21 + 01/14/21 + 01/21/21 + 01/28/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392191

Fictitious Business Name(s): **Tim Presley Music** 76 Albion Street, San Francisco, CA 94103 Full Name of Registrant #1 Timothy Presley Address of Registrant #1
76 Albion Street, San Francisco, CA 94103

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-03-2020**

Signed: Tim Presley

This statement was filed with the County Clerk of San Francisco County on 12-30-2020

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Giselle Romo Deputy County Clerk 12-30-2020

01/07/21 + 01/14/21 + 01/21/21 + 01/28/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392218

Fictitious Business Name(s): Yilan Bento Address 653 Clay Street, San Francisco, CA 94111 Full Name of Registrant #1
The DC DEL MAR LLC (CA) Address of Registrant # 653 Clay Street, San Francisco, CA 94111

This business is conducted by A Limited Liability Company

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

This statement was filed with the County Clerk of San Francisco County on 01-07-2021

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Giselle Romo Deputy County Clerk 01-07-2021

01/14/21 + 01/21/21 + 01/28/21 + 02/04/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392201

Fictitious Business Name(s):

Zero to Five Early Childhood International Address 1010 Ridgewood Drive, Millbrae, CA 94030 Full Name of Registrant #1 Naoko Harada
Address of Registrant #1
1010 Ridgewood Drive, Millbrae, CA 94030

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above

Signed: Naoko Harada

This statement was filed with the County Clerk of San Francisco County on **01-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Giselle Romo **Deputy County Clerk** 01-05-2021

01/14/21 + 01/21/21 + 01/28/21 + 02/04/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392160

Fictitious Business Name(s): Bayview Makers Kitchen 5698 3rd Street, San Francisco, CA 94124 Full Name of Registrant #1

Economic Development on Third (CA) Address of Registrant #1 4800 3rd Street, Unite #404, San Francisco, CA 94124

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11-16-2020

Signed: Earl Shaddix

This statement was filed with the County Clerk of San Francisco County on 12-24-2020

years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Giselle Romo Deputy County Clerk 12-24-2020

12/31/20 + 01/07/21 + 01/14/21 + 01/21/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392100

Fictitious Business Name(s): **Busy Bubbles Laundromat** 210 College Ave., San Francisco, CA 94112
Full Name of Registrant #1
Busy Bubbles Laundromat, LLC (CA) Address of Registrant #1
221 Campana Avenue, Daly City, CA 94015

This business is conducted by A Limited Liability

Company
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10-28-2020

Signed: Hubert Lee

This statement was filed with the County Clerk of San Francisco County on 12-17-2020

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of the file of the statement does not of the statemen titself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Giselle Romo Deputy County Clerk 12-17-2020

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392104

Fictitious Business Name(s):
1.) Consolidated Property Management
2.) Consolidated Realty Service

3.) Consolidated Property Management & Realty

2305 Judah Street, San Francisco, CA 94122

Full Name of Registrant #1

Elite Investment & Capital Group, Inc. (CA)

Address of Registrant #1

2305 Judah Street, San Francisco, CA 94122

This business is conducted by **A Corporation**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11/12/2020

Signed: Edward Wong

This statement was filed with the County Clerk of San Francisco County on 12-18-2020

Notice: This fictitious name statement expires five Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Giselle Romo Deputy County Clerk 12-18-2020

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392120

G&L Construction Co Address
439 Hamilton Street, San Francisco, CA 94134 Full Name of Registrant #1 Su Lin Guo

439 Hamilton Street, San Francisco, CA 94134

This business is conducted by **An Individual** The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11-01-2020

Signed: Su Lin Guo

This statement was filed with the County Clerk of San Francisco County on 12-24-2020

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Giselle Romo Deputy County Clerk 12-23-2020

12/31/20 + 01/07/21 + 01/14/21 + 01/21/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391966

Fictitious Business Name(s): Lusardi Pathology Address 901 Bayshore Blvd, Suite 403, San Francisco, CA 94124 Full Name of Registrant #1 Clara Lusardi Address of Registrant #1 901 Bayshore Blvd, Suite 403, San Francisco, CA 94124

This business is conducted by An Individual The registrant(s) commenced to transact business under the fictitious business name(s) listed above

Signed: Clara Lusardi

This statement was filed with the County Clerk of San Francisco County on 12-01-2020

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: Sonva Yi Deputy County Clerk 12-01-2020

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0391995

Fictitious Business Name(s): **NeuroRenew**

Address
1367 9th Avenue, Apt #3, San Francisco, CA 94122
Full Name of Registrant #1
Elizabeth Popolizio
Address of Registrant #1

1367 9th Avenue, Apt #3, San Francisco, CA 94122

This business is conducted by **An Individual.**The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10-07-2020

Signed: Elizabeth Popolizio

This statement was filed with the County Clerk of San Francisco County on 12-04-2020

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal State or Common Law under Federal, State or Common Law.

Giselle Romo Deputy County Clerk 12-04-2020 Filed:

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2020-0392061

Fictitious Business Name(s):

1204 Treat Avenue, San Francisco, CA 94110 Full Name of Registrant #1

Myrick Tantiado

Address of Registrant #1 1204 Treat Avenue, San Francisco, CA 94110

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11-05-2020

Signed: Myrick Tantiado

This statement was filed with the County Clerk of San Francisco County on 12-15-2020

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal. State or Common Law.

Sonya Yi Deputy County Clerk 12-15-2020

12/24/20 + 12/31/20 + 01/07/21 + 01/14/21

JANUARY 28, 2021 - FEBRUARY 04, 2021 SMALL BUSINESS EXCHANGE 11

Success Stories

YuBalance, San Francisco



Rory Cox and Shala Cox

BACKGROUND

YuBalance provides high-intensity total body workout using free weights, body weight movement and minimal equipment. They have three neighborhood fitness studios located in the Mission and Sunset Districts of San Francisco. The Cox family started their business in 2014 while pregnant with their first born son. Rory was an experienced Personal Trainer and Shala, a business management graduate from Golden Gate University. They noticed a need in the market for an upscale fitness brand that represented the cultural and ethnic diversity of San Francisco.

CHALLENCES

Some of the challenges YuBalance was experi-

encing when referred to the SF Small Business Development Center were sales & marketing, HR, and financial management.

ACTIONS

Shala first worked with SBDC Advisor Gabriela Sapp who conducted a business assessment and created an action plan with goals, strategies, and deliverables. Financial management, marketing, and branding were identified as priority areas to work on. First, Shala worked with Gabriela on financial management and with David Mitroff on sales & marketing strategies in the fitness industry. The YuBalance brand came to life in 2017 when Bryce Root, a small business marketing expert, advised on target market research, branding, and strategic planning.

RESULTS

YuBalance is a growing business. Revenue has increased by 50% for three consecutive years and the company has expanded to two additional locations in San Francisco. YuBalance is able to create and retain local jobs. Currently, this family-owned business has 15 employees.

WEBSITE: https://yubalance.com/index.html SOURCE: https://www.sfsbdc.org/story/4419

Henry's House of Coffee



Hrag Kalebjian and Henry Kalebjian BACKGROUND

Since 1965, Henry's House of Coffee (HHC) has been a fixture in San Francisco's Sunset District, where residents begin their mornings with a fresh pastry and a cup of coffee.

Henry Kalebjian, the founder of HHC, learned the art of coffee roasting from his father in Lebanon at age 12. Henry's son, Hrag Kalebjian, left a corporate job to work with his father in 2013.

Considered a "Master Roaster" by the industry, the father-son team owns the proprietary roasting process that sets Henry's House of Coffee apart from other coffee houses in the Bay Area. Henry personally roasts and blends coffee six days a week.

CHALLENGES

After a recent renovation, the interior of HHC looks new, bright and inviting. However, the

exterior signage was old and outdated, making it less appealing from the outside and harder to attract new customers.

HHC wanted to tap a competitive city grant SF Shines for its signage improvement project but had no expertise and time to put together a comprehensive grant application.

ACTIONS

HHC approached SBDC for assistance with the grant application.

SBDC advisor Jim Nguyen helped review the client's financial information, prepare a financial assessment on the business's long-term sustainability, and put together a competitive application.

RESULTS

HHC was selected to receive a \$11,000 grant from SF Shines to cover the cost of a new store-front signage.

Compared to the old one, the new signage is more visible, inviting, and weather-resistant.

The owners are very happy to see the change and have committed to make more owners' investments. Hrag has expressed the interest in setting up outside seating for patrons to enjoy their coffee

WEBSITE: https://henryshouseofcoffee.com/ SOURCE: https://www.sfsbdc.org/story/4287

U3Fit



Lawanda Dickerson

Eight years ago, while working as a professional plus-size model, Lawanda Dickerson got a warning from her doctor — she would be facing real health problems if she did not make changes in her life.

Soon after that appointment, at a family dinner, she began to look around the room: most of her relatives were suffering from one or more health ailments as of a result of being overweight. She knew she had to make a dramatic change.

"I knew that if I continued the way I was going I saw exactly how I'd end up," said Lawanda. "As a minister, I spent so much time helping people find their personal forgiveness with God, I found I needed to listen to the same messages for myself."

Lawanda began a difficult yet successful weightloss journey. The difficult journey of knowing that she would be faced with the need to change years of bad habits that were embedded in her family and her culture were indeed overwhelming at times.

It took her two years to achieve her goal. She lost 70 pounds and is a model of good health;

she became a National Association of Sports Medicine (NASM) Certified Personal Trainer, Weight Loss Specialist, Nutrition Fitness Specialist and opened the U3Fit Meal Prep Fitness Studio in the San Francisco Bayview Neighborhood where she grew up.

Once Lawanda decided to open her own business, she sought help from SBDC. A team of advisors including Jim Nguyen, Angel Cardoz and Valerie Camarda were assigned to work with her on a business plan and marketing strategy. The business plan helped her obtain a small business loan through Main Street Launch and a San Francisco city grant that has funded her complete buildout for the U3Fit Meal Prep Fitness Studio. The team continued to follow up with Lawanda, assisted with research to assure that her pricing stayed competitive. The valuable information the team provided helped Lawanda's business exponentially grow in leaps and bounds.

"The valuable insights the SBDC team provided certainly helped me see all of the possibilities for business growth. Together we looked at a variety of revenue streams and determined which would be most profitable and I'm happy to say as a result, my business is thriving," said Lawanda.

Since she began her business, Lawanda has helped hundreds of clients reach their fitness goals. She provides a full fitness assessment, makes recommendations on nutrition and customizes meal plans according to a client's health needs, and develops specific workout routines for every client. Her most popular offerings are B12 (Methyclobalamin) B12 complex (Cyanocobalamin) and Vitamin C shots that provide more energy and increases weight loss. Her happy clients are her best advertisement!

WEBSITE: https://www.u3fit.com/

SOURCE: https://www.sfsbdc.org/story/4141

Regalito Rosticeria, San Francisco



Thomas Pena

Thomas Pena had spent several years refining family recipes and, as he was preparing his restaurant project, he traveled for months in Mexico researching new menu items and cooking techniques. He also had studied baking and pastry at the California Culinary Academy.

In 2005, Thomas took every one of the San Francisco SBDC's Restaurant Series classes. Whether it was "Checklist for Starting a Restaurant," "Understanding Food Costs" or four other restaurant classes, Thomas was there. He also took Quickbooks and Strategic Marketing classes from the SBDC. That year he began to work with the SBDC's lead restaurant consultant. Meetings with SBDC consultants continued into 2006 as he prepared for his opening.

The SBDC worked with Thomas on every part of his plan. When he found a location on18th Street in the Mission area of San Francisco, they reviewed his build-out plans and helped him understand the demographics of that area and, as well, his citywide market. In September and October of 2006, as he prepared for opening, the SBDC restaurant PR consultant helped him "create the buzz" for a strong opening.

Regalito Rosticeria launched in November, 2006 and the Grand Opening coincided with Mexican national holiday "Dia de los Muertos" or Day of the Dead. Thomas has historically hosted a very large celebration from his home to celebrate the holiday, including hiring staff from the Culinary Academy to help him prepare and serve some of his signature dishes including some of the bestempanadas found in the city and his Mole which, even prior to opening his restaurant, has been a favorite dish within his foodie circle of friends

Thomas is now able to host his anticipated celebration from his beautifully designed restaurant (Bradford and Martinkovich.) This year, instead of his artist friends creating the altars, Regalito's staff will be decorating the niches that were specially designed for that purpose. To add an even more exciting layer, Thomas is hosting the after party for the De Young Museum who is in turn working with Mia Gonzales, the curator from Encantado in producing an exhibition for Day of the Dead. Regalito will also be presenting some of the artists at his restaurant.

WEBSITE: http://www.sfregalito.com/

12 SMALL BUSINESS EXCHANGE JANUARY 28, 2021 - FEBRUARY 04, 2021

🗦 California Sub-Bid Request Ads

W.A. Rasic Construction Company

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE) and Women Business Enterprise (WBE).

City of San Diego North City Pure Water Pipeline Bid No. K21-1744-DBB-3-A

Revised Bid Date: February 5, 2021 @ 2:00 PM Engineer's Estimate: \$ 138 Million

Outreach: DBE/ MBE/WBE Senior Estimator: Mark Setzer Phone: (562) 928-6111 Email: msetzer@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

trades and/or material supplies:

Electrical including Fiber Optic Cable & Conduit, AC Cold Milling / Demolition, Asphalt Cap Paving & Crack Seal, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Trenchless Crossings, Subaqueous Pipeline, Pre-Construction Video, Landscaping, Sawcutting, Potholing, Waterproofing & Coatings, Striping, Welding, Install 8", 12", 16", 30" & 48" Pipeline including Appurtenances, Fencing, De-chlorination Building, Furnish Steel & PVC Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM / PCC and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Dewatering, Contaminated Soils (Monitoring, Hauling & Disposal), Geotechnical (Monitoring, Hauling & Disposal), Geotechnical Instrumentation & Monitoring, Traffic Control Plans / Engineering, Equipment Rental, Shoring Equipment

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link https://www. dropbox.com/sh/hjqzm8rfa98apkg/AAC-SZH1SP7J2at9u2FdpNU2a?dl=0

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract potion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%.

W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



300 California Street, Suite 600 · San Francisco, CA 94104 Phone: 415-281-2630

REQUEST FOR MBE, WBE, OBE SUBCONTRACTORS AND SUPPLIERS FOR:

City and County of San Francisco Public Works RFQ for Construction Management Support Services, Earthquake Safety & Emergency Response - 2020 Bond Program

(SF Public Works Sourcing Event ID: 0000004703)

Bid Date: Thursday, February 18, 2021

Contact: To be considered for this team, please provide the following items by noon, Thursday, February 11, 2021:

- (1) Letter of Interest
- (2) a copy of your current MBE/WBE/OBE certification
- (3) brief qualifications package
- (4) fee schedule.

All information should be provided electronically in MS Word or PDF format to Laurie Stewart at laurie.stewart@aecom.com AECOM will also provide copies of the RFQ document upon request. Be advised that an AECOM representative will contact qualified respondents and request additional information regarding this solicitation. Thank you for your response.

Specialty: AECOM is committed to achieving the goals set forth for the City and County of San Francisco Public Works Request for Qualifications for the Earthquake Safety & Emergency Response 2020 Bond Program. AECOM would welcome information from qualified subcontractors in all facets of: Construction Management.

To qualify as a subconsultant that will provide technical services described in the RFQ for this contract, firms must possess the following

- Must be able to provide and facet of the above noted service
- Must have demonstrated experience with clients in the local San Francisco market
- Prior experience working with the City & County of San Francisco, including SF Public Works is
- Must have knowledge and understanding of City and County of San Francisco regulations, codes and laws
 - Have key professional personnel who possess appropriate licenses, registration or certifications

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Email ad copy to Nabil Vo at nvo@sbeinc.com

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Arcadis U.S., Inc. 445 South Figueroa Street, Suite 3650 Los Angeles, California 90071 Contact: Sharon Papantonio sharon.papantonio@arcadis.com

Phone: 914-641-2938

REQUEST FOR DBE, MBE, WBE and OBE who meet the criteria outlined in the California State Revolving Fund Programs (Clean Water and Drinking Water SRF) DBE Program for Inland Empire Utilities Agency:

Planning and Compliance Master Services
Contract, RFP-RW-20-006
due February 9, 2021 by 5:00 PM.
PLEASE RESPOND ASAP and no later than Wednesday, February 3, 2021.

We are seeking qualifications for Energy Audit, Efficiency and Management Services Asset Management, Condition Assessment, Hydraulic Modeling, Toxicity Evaluations (of water and wastewater), Stormwater Management, Stormwater Sampling, Stormwater Level 1 Exceedance Response Action (ERA) Report Preparation Assistance, Construction Cost Estimates. Please email a Letter of Interest, brief qualifications, and no more than two resumes demonstrating that you meet all of the required qualifications specified in the RFP for the service(s) referenced above, and a copy of your DBE/MBE/WBE certification, if applicable. RFP available upon request or download at the IEUA website & logging into IEUA's PlanetBids portal at the following URL: https://www.planet-

<u>bids.com/portal/portal.cfm?CompanyID=27411</u>



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Visit this link for the **OUTREACH ORDER FORM:**

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